



PROPERTY SECTOR

# CAPABILITY STATEMENT

June 2023



1300 36 00 90



[hello@empirepm.au](mailto:hello@empirepm.au)



[empireprojectmanagement.com.au](http://empireprojectmanagement.com.au)



# ABOUT EMPIRE

**Empire Project Management is a specialist project management company that supports the successful delivery of construction and refurbishment projects throughout the entire project lifecycle for clients across Australia.**

Construction has always been inherently risky. Each project comes with a backstory – months or years of planning and a vast range of projected spends based on the scale of each project. And, even with that level of investment, successful delivery is rarely guaranteed. Budgets bloat. Timelines expand. Defects, shortages and complications materialise.

In 2017, after 20 years in the construction sector, Mark Pritchard founded Empire Project Management to change the status quo. His goal was to normalise exceptional project management: to make delivery on time, on budget, and on brief the new standard. Through delivering high quality project outcomes for our clients, we have built an innovative, dynamic and agile team.

With a team comprising tertiary-qualified construction and engineering professionals, Empire's end-to-end project management solutions range from development, planning, design and construction to contract superintendence and specialist project services.

## Company Profile

**Legal Business Name:** Empire Project Management Pty Ltd  
**Office Locations:** Unit 1005/50 Clarence Street, Sydney, NSW 2000  
Level 6, 307 Queen Street, Brisbane, QLD 4000  
Level 8, 805/220 Collins St, Melbourne VIC 3000

**Team Size:** 15+ employees  
**Year Established:** 2017  
**ACN:** 631 470 276  
**ABN:** 39 631 470 276

## Certifications, Accreditations and Licences





ISO 9001:2015 Quality Management Systems  
ISO 45001:2018 Occupational Health & Safety Management Systems  
ISO 14001:2015 Environmental Management Systems  
Builders License – Project Management Services – QLD Building & Construction Commission

## Insurances

**Public Liability:** \$20M  
**Professional Indemnity:** \$10M  
**Workers Compensation:** As required by law

## Contact Details

### Nathan Gallon

 0438 534 750  
 Nathan.Gallon@empirepmg.com  
 Suite 1005, 50 Clarence Street, Sydney, NSW 2000  
 empireprojectmanagement.com.au



# OUR CAPABILITIES

Our project management services simplify successful delivery – in full project scenarios or at individual stages of the project lifecycle. We work in partnership and collaboratively to execute your vision on time, on brief and on budget.



## DEVELOPMENT



Due Diligence



Feasibility



Marketing, Sales & Leasing



Settlements & Occupation



## PLANNING



Project Planning & Governance



Approvals



Project Brief Preparation



Risk Management



## DESIGN



Development & Documentation



Design Management



Cost Control & Value Management



Change Management



## CONSTRUCTION



Procurement



Contract Administration & Superintendence



Risk & Claims Management



Commissioning & Completion



## OPERATIONS



Defects & Close Out



Operational Readiness



Handover & Takeover



FF&E and OS&E



**LEADERSHIP**

# Mark Pritchard

## Managing Director

Mark has earned a reputation among clients, consultants and contractors as having the ability to consistently execute due to his collaborative style and outcome-centrism. He is adept, adaptable and commercially astute.

Mark's philosophy on client service can be distilled in three sentences:

- Nothing is more precious than mutual trust.
- My job is to anticipate problems and deliver outcomes.
- The client should sleep peacefully, knowing that their interests are fully protected.

Mark began his career working on site for Tier 1 contractors, followed by roles at specialist project management consultancies where he learnt his craft from senior industry leaders.

In the eight years preceding Empire's establishment, Mark worked for a Tier 1 multidisciplinary engineering consultancy, managing fees of more than \$30 million and delivering singular projects in excess of \$200 million in capital value. Mark's mix of broad perspective, insights from several project participant standpoints, and personal style – coupled with a desire to forge an enduring boutique project management business – make him the safest set of hands to lead client projects.

### Key Projects

- Akin Residences \$90M
- Club Central Expansion & Travelodge Hotel \$65M
- Redcape Hotel Group Capex Program \$20M p.a
- PAMA Residences \$45M
- The Lakes Centre, Caboolture \$7M
- Macquarie University Building E5A \$12M
- Stockland, Hendra Industrial Estate \$5M
- Defence Logistics Transformation Project (DLTP) Works Package 2, Department of Defence \$165M
- St. Mary's Villa, Concord \$21M
- Huntingtons Disease' Unit, St Vincent & Mater Health \$6M
- Becton Dickson Public Realms Upgrade, Macquarie University \$8M

### Client References

- Paul Richardson, Chief Executive Officer, Illawarra Catholic Club
- Tony Dwyer, Development Director, DeMartini Fletcher
- Chris Jolliffe, Project and Property Manager, Redcape Hotel Group



**LEADERSHIP**

# Nathan Gallon

Director

Nathan has been involved in the construction and property industry for over 20 years and has accrued experience working as a head contractor, a quantity surveyor, and a consultant project manager.

This rounded perspective has provided Nathan with in-depth knowledge of effective project composition and key opportunities and constraints. Consequently, he is competent at identifying and managing risks before they become problems, saving clients time and money and helping ensure successful project completion.

Throughout his professional career, Nathan has also developed a strong network of consultants and contractors he can leverage to effectively deliver projects every time. As a project manager, Nathan is always on the lookout for the best interests of his clients and their stakeholders. He has a proven track record of delivering projects ranging in value from \$200,000 to \$250 million.

Nathan holds a Bachelor of Building in Construction Management and Property from UNSW and is a Member of the Master Builders Association of NSW.

## Key Projects

- Mounties Club Master Plan \$250M
- Club Central Expansion & Travelodge Hotel \$65M
- Cook & Highlands School \$20M
- Tivoli Ave Residence \$25M
- Mounties Gaming Room \$25M
- Redcape Hotel Group Capex Program \$20M p.a
- UNSW Minor Works Program misc values
- CitGroup Building end of tenancy works misc values
- Johnny Fongs restaurant \$7.5M
- Bellevue Rd apartments \$10M

## Client References

- Darren Marino, Group Chief Operating Officer, Mounties Group
- Joe Saleh, General Manager Developments, Redcape Hotel Group
- Dean Slattery, Director, Sydney Asset Management Unit, School Infrastructure NSW



**LEADERSHIP**

# Kevin Miksch

## Principal

Kevin is a proven leader versed in all aspects of Development, Project and Construction Management with over 25 years of experience in the property industry. During this time he has gained experience in strategic directorship, stakeholder management, operations management, precinct and project origination, delivery and directorship, team management and mentoring, reporting and problem solving.

Practical hands-on construction experience in his early career has also provided Kevin with a technical knowledge base that, combined with his professional managerial background, provides him with versatile communication and leadership skills. He has successfully delivered complex live environment projects through to large scale developments globally including in regional and CBD Los Angeles and Sydney and has been part of successful small and large scale organisations.

- Demonstrable success in delivering successful outcomes in a wide range of industry sectors and locations world-wide
- Demonstrable success in effectively leading and mentoring large internal and external project teams
- Strong commercial acumen and understanding of client drivers, project constraints and risk management with a focus on being a trusted partner and advisor
- Ability to be flexible and holistically think, act and organize with the big picture in mind

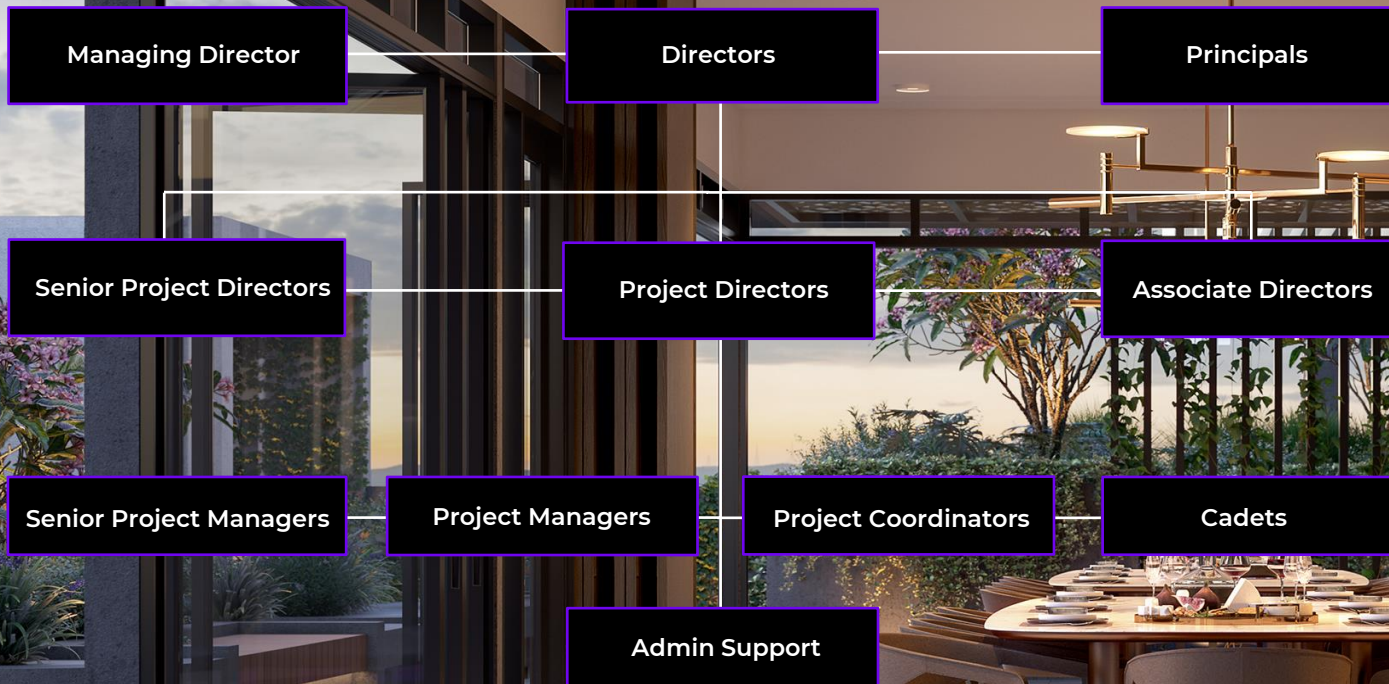
## Key Projects

- CapitaLand, Novotel Sydney Central DA \$55M
- CapitaLand, Novotel Parramatta \$6.5M
- CapitaLand, Hyde Park Pullman \$2.8M
- ICD Property, City Tatts Club Redevelopment \$400M
- Emirates Airlines, Wolgan Valley Resort & Spa \$130M
- Four Seasons, Goa Golf Resort & Spa \$250M
- Shangri-La Hotel Sydney, Horizon Club \$12M
- The Standard Hotel, Los Angeles USA \$56M
- Dexu & Frasers Property, Central Place Sydney \$990M
- Coombes Property Group, 68 York Street \$75M
- Vantager, 727 Hunter Street Newcastle \$37M
- Chanel, 70 Castlereagh Street \$17M
- Macrolink & Landream, Opera Residences \$135M
- Cbus Property, The Langston Epping \$211M

## Client References

- Magid Gerges, Director Technical Services, CapitaLand
- Simone Gervasi, Senior Development Manager, ICD Property
- Simon Fox, Development Director, Dexu

# OUR TEAM



At Empire, our experienced, agile and dynamic team of project managers foster constructive and positive relationships with our clients, project partners and stakeholders to deliver total project success. Built from the foundation of our core values, our skilled team define, align and collaborate with integrity, trust and superior communication.

**“Realise Your Vision”**

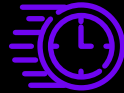


# THE EMPIRE DIFFERENCE



## Dedicated Director Involvement

Our directors, Mark Pritchard and Nathan Gallon, are actively involved in every project. Internal expertise isn't siloed – instead, a flat, lean communication structure means that delivery is always guided by our most experienced staff.



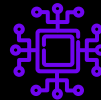
## Around-the-Clock Support

Responsiveness is critical during delivery – especially when approval timing is a factor. Each project has a designated point of contact and an emergency backup, ensuring that there is always a touchpoint active for both clients and contractors.



## Broad-Based Experience

With expertise spanning a range of industries and project scenarios, we use cross-sectorial learnings to enhance delivery. We understand the nuances of specific regulatory frameworks and building types and know how to effectively navigate them.



## Specialised Processes

Specialised project management, contracts, and administrative processes help us create internal efficiencies. We use best-in-market Project Management software including UniPhi, Aconnex, Procore and Monday.com. These software solutions seamlessly communicate with our well-developed Integrated Management. We are agile with our services completely adaptable to every client and project requirements.



## End-to-End Solutions

Our services range from project assessment to defects managements. Regardless of how you choose to work with us, we prioritise creating value through long-term, collaborative relationships based on integrity, trust, and transparent communication.





# OUR APPROACH

## Our Values

### Teamwork & Collaboration

We foster a culture of collaboration – within Empire and among project stakeholders. We facilitate and enable, helping project participants execute their functions as effectively as possible. As part of that, we align differing objectives with the outcome the client wants.

### Reliability & Trustworthy

Trust is grounded in reliability. When we promise an outcome, our clients know that we *will* deliver it. Our dedication to our clients and project success means we'll do everything possible to uphold our commitments, regardless of the time or effort required.

### Leadership & Accountability

Good project management is characterised by strong internal leadership and individual accountability. Our leaders are ultimately responsible for the outcomes our clients want, so it's up to us to take control – to facilitate informed decisions, to create forward momentum, and to relentlessly pursue the goals we identify. We are all held accountable and are proactive participants in our clients' successes, not passive observers.

# QUALITY MANAGEMENT

Project outcomes matter. Delivering on time and on budget is key, but so is meeting the brief – creating a high-quality space that exceeds expectations.

Our quality management system is designed to consistently achieve that goal. Certified to ISO 9001:2015 standards, it regulates all operational dimensions, ensuring that each project is delivered in line with relevant client and legislative requirements.

## Our QMS includes:

- A quality assurance policy, which specifies how we approach quality management;
- Standard operating practices, which establish mandatory behaviours and procedures to maintain quality;
- Project-specific plans and procedures, which are developed to manage the unique needs of each engagement.

## Compliance

Conforming to relevant statutory and legislative requirements is essential for a smooth handover. Our QMS ensures that all stakeholders are fully aware and capable of complying with their obligations.

## Consistency

Quality is the cornerstone of every project we undertake. To maintain a consistent standard of achievement, we rely on a robust QMS that promotes delivery efficiency through lean systems and oversight.

## Cost-Efficiency

Our QMS helps us minimise defects and identify contractor-related risks. Preventing problems through early intervention leads to better construction quality and lower expenditure – both of which are essential to a successfully completed project.



# HEALTH, SAFETY & ENVIRONMENT

At Empire, health and safety is not a secondary consideration – it's the thread that connects every aspect of on- and off-site operations. Under our PerformancePlus philosophy, we go beyond risk minimisation ('zero harm') to active enhancement of our people's wellbeing.

Our health, safety and environmental (HSE) management system is certified as meeting the requirements of ISO 45001:2018 and AS/NZS ISO 14001:2016. To ensure company-wide conformance with all aspects of the system, all Empire staff undergo extensive HSE training, including the ability prepare safety plans and JSEAS/SWMS.

## Our HSE system includes:

- An HSE manual that covers core processes, organisational roles and responsibilities, and legislative requirements;
- scenario-specific procedures and SOPs, including practices for risk management, control measures, and incident reporting;
- built-in feedback loops and robust contractor-to-management communication;
- staff training programs; and
- PerformancePlus initiatives that support psychological safety in the workplace.

## Empire's Safety Rules

- Site safety induction
- SWMS for all site visits
- Comprehensive safety training
- Pre-qualification of contractors
- Valid permits
- Appropriate PPE
- Injury & incident reporting
- Step back processes

Key Aspects

# HEALTH, SAFETY & ENVIRONMENT

## PerformancePlus

PerformancePlus is a philosophy that aims to actively promote better physical, mental and environmental health for all Empire stakeholders. Instead of viewing efficiency as a zero-sum game – where health, safety and sustainability come at the expense of gains – PerformancePlus understands that better HSE creates a more effective workplace, which leads to time and cost savings for our clients.

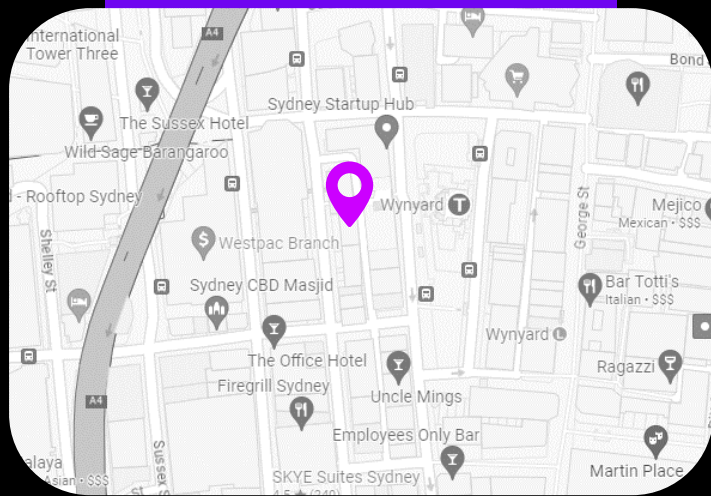
## Agile Planning

Not every scenario can be approached with the same processes. By adopting a 'principles, frameworks, and procedures' approach to HSE, we can adapt safety planning to accommodate changing operational requirements.

## Interdisciplinary Approach

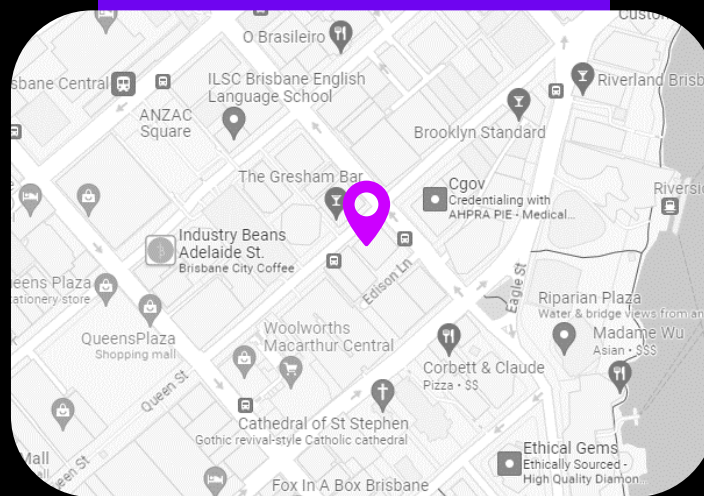
Our HSE system is built on an integrated approach to health, safety and the environment. Importantly, though, there is scope for adjustment – where specific projects require a different disciplinary approach, we can adapt our implementation to match your requirements.

# OUR LOCATIONS



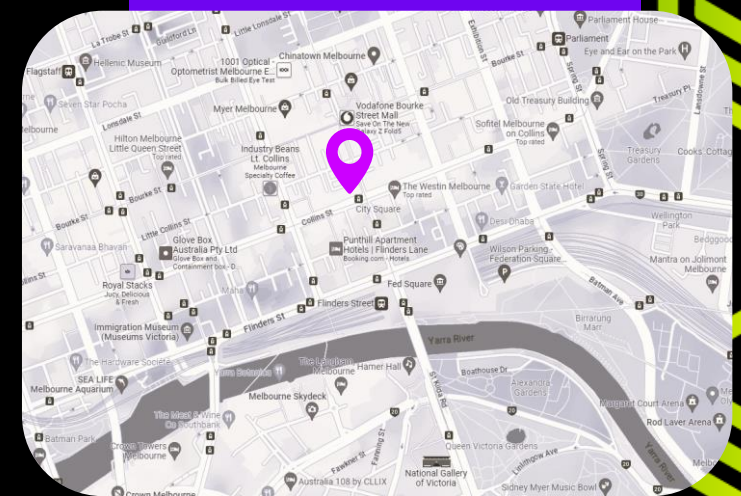
## Sydney, NSW

Suite 1005/50 Clarence St, Sydney NSW 2000



## Brisbane, QLD

Level 6, 307 Queen Street, Brisbane, QLD 4000



## Melbourne, VIC

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📞 1300 36 00 90

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# Empire

Project Management

